



“Woodsford RxBridge are the specialists with unparalleled experience in the pharmacy sector.”

Howard Sandham | Owner, Sandhams Chemist

Woodsford RxBridge helps Sandhams Chemist to weather the volatile marketplace

Becoming a community pharmacy contractor in 1982 and now with two pharmacies, Howard Sandham of Sandhams Chemist has seen a lot of changes over the course of almost four decades. He uses Woodsford RxBridge's proven prescription factoring finance to help him weather volatility in the marketplace, remain viable and provide peace of mind. 'It's very difficult. There has never been proper funding for the professional aspect of pharmacy. Successive governments have allowed takeovers resulting in fewer manufacturers and wholesalers. Especially in the generics market.' Howard shares. 'It has become more and more difficult to make a profit as a community pharmacy owner.' Howard goes on to explain the challenges of extreme price fluctuations in the market such as Bendroflumethazide at 10p one day and £1.00 the next.

Howard has had to make some difficult decisions in recent months with remuneration cuts having a 'significant impact on cashflow' and has considered not replacing staff when they have left the business. He is candid about the fact he may be approaching the end of his career and that this gives him pause for thought. Peace of mind during troubled times is important.

Woodsford RxBridge provides flexible pharmacy finance

He has had prescription factoring finance in place for a number of years, however he found the old system difficult to use. Woodsford RxBridge prescription factoring finance is more flexible 'particularly in relation to timing for payment of bills. The team at Woodsford RxBridge are very responsive and helpful.'



“ The extra capital on a ‘when you need it’ basis is very helpful in two ways; It lets you buy enough stock to fill prescriptions preventing your customers going elsewhere and buy at a profitable price. ”

Howard Sandham
Owner | Sandhams Chemist



What could you do with a scalable working capital facility?

- ✓ Meet wholesaler payments
- ✓ Improve buying power
- ✓ Fund service development
- ✓ Accelerate equity release
- ✓ Develop your operation
- ✓ Benefit from early settlement discounts

With no restrictions on use and the highest quantum in the market, Woodsford RxBridge prescription factoring finance delivers rapid working capital to help you free yourself and provide peace of mind. Woodsford RxBridge are the specialists with unparalleled experience in the pharmacy sector, with over 500 facilities arranged to date. Existing bank facilities won't be affected, and you can draw down what you need with same day, online access.



To find out how you can realise your dreams try our quick, [funding calculator](#)

...or get straight in touch with Seb Miles or one of the team on **020 7313 8088** and arrange a free, no obligation evaluation report.

